



Inside Sales Representatives – US, Canada & France

About the Job

Modern Veterinary Therapeutics, LLC, headquartered in Florida, has exciting growth opportunities for Inside Sales Representatives in Coral Gables. The selected candidates will be responsible for accounts located in the US, Canada or France.

Broad Function

The Inside Sales Representative will be responsible for complete customer service and selling of our rapid diagnostic kits and veterinary prescription drugs to veterinary hospitals, veterinary schools as well as diagnostic laboratories.

This position requires the ability to learn and retain technical product information and to be able to communicate this knowledge to veterinarians, technicians, and purchasing agents.

Essential Functions

1. Managing accounts base of veterinary clinics, hospitals and diagnostic laboratories throughout a geographic area.
2. Initiate outbound telephone calls for the purpose of selling our full line of diagnostics and prescription drugs.
3. Build, maintain and nurture customer relationships
4. Responsible for meeting aggressive sales quotas and objectives

Additional Responsibilities

1. Provide market feedback and competitive product information.
2. Work with new sales representatives or visiting personnel for training as requested by Management.
3. Present a professional image at all related business functions.
4. Maintain all company property in excellent condition.

Relationships and Contacts

Internal: Daily contact with assigned personnel. Contact with Management regarding sales and marketing matters.

External: Veterinary hospitals and schools, general practitioners, and diagnostic laboratories.

Specifications

College degree preferred, but not required. Training will be provided.

Must speak fluently French for Inside Sales Representatives responsible of accounts in Quebec and France.

Full time and part-time positions

Website: www.modernveterinarytherapeutics.com

Email: careers@modernveterinarytherapeutics.com

Please apply via email.

No phone calls please.

MODERN VETERINARY THERAPEUTICS, LLC

1550 Madrugá Avenue, Suite 329 - Coral Gables - Florida 33146 - USA

Phone: +1 305 669 4150 / Fax: +1 305 503 8585

www.modernveterinarytherapeutics.com